

Message Text

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PAGE 01 STATE 279376
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FM SECSTATE WASHDC
TO AMEMBASSY TEHRAN

UNCLAS STATE 279376

E.O. 11652: N/A

TAGS: EWWT, OTRA (FARRELL, J.M.) (RASMUS, R.), IR

SUBJECT: VISIT OF AMERICAN SHIPPING EXECUTIVES.

REF: TEHRAN 9863, STATE 244213 AND PREVIOUS.

1. SUMMARY: SENIOR VICE PRESIDENTS OF WATERMAN STEAMSHIP LINES AND PACIFIC FAR EAST LINES (PFEL) WILL BE VISITING IRAN DECEMBER 1-7 TO DISCUSS CURRENT SHIPPING SCENE WITH IRANIAN GOVERNMENT AND INDUSTRY OFFICIALS. EMBASSY REQUESTED TO PROVIDE ASSISTANCE AND ADVICE.

2. J.M. FARRELL, SENIOR VICE PRESIDENT OF WATERMAN STEAMSHIP LINES AND RONALD RASMUS, SENIOR VICE PRESIDENT, PFEL, WILL BE ARRIVING IN TEHRAN ON DECEMBER 1. EMBASSY REQUESTED TO ARRANGE APPOINTMENTS FOR RASMUS AND FARRELL WITH SENIOR EMBASSY PERSONNEL AND APPROPRIATE ECONOMIC/COMMERCIAL STAFF OF EMBASSY TO DISCUSS CURRENT
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STATE OF SHIPPING IN U.S.-IRANIAN TRADES. AS EMBASSY AWARE, U.S. OPERATORS ARE EXTREMELY CONCERNED WITH A NUMBER OF IRANIAN REGULATIONS WHICH THEY PERCEIVE TO RESERVE IRANIAN EXPORT AND IMPORT CARGOES EXCLUSIVELY FOR IRANIAN-FLAG VESSELS. ALTHOUGH OVERALL TRADE STATISTICS HAVE NOT CONFIRMED SUCH A PHENOMENON, THE U.S. OPERATORS MAINTAIN THAT THEY ARE BEGINNING TO FEEL THE

NEGATIVE RESULTS OF THESE REGULATIONS THROUGH LOSS OF CARGO TO ARYA AND BELIEVE THAT THIS PROCESS WILL CONTINUE AS MOVEMENTS OF MILITARY CARGOES DECREASE. THROUGH THIS TRIP, THEREFORE, RASMUS AND FARRELL INTEND TO INVESTIGATE (AND SEEK TO SUBSTANTIATE, IF POSSIBLE) THESE REPORTS.

3. RASMUS' AND FARREL'S SCHEDULE ALREADY INCLUDES MEETINGS ON DECEMBER 3 WITH MR. F. R. MOASSER, DIRECTOR OF ARYA, AND DR. M. TASLIMI, MINISTER OF COMMERCE. SINCE RASMUS AND FARRELL DESIRE TO KEEP DISCUSSIONS SOLELY ON COMMERCIAL LEVEL, EMBASSY ACCOMPANIMENT IS NOT REQUESTED AND WILL NOT BE REQUIRED. THEY DO, HOWEVER, DESIRE TO SCHEDULE THE MEETING AT EMBASSY PRIOR TO MEETING WITH MOASSER AND TASLIMI. RASMUS AND FARRELL WILL, OF COURSE, ALSO BRIEF EMBASSY PERSONNEL PRIOR TO THEIR DEPARTURE, DECEMBER 7. RASMUS AND FARRELL WILL CALL EMBASSY UPON ARRIVAL. HABIB

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Disposition Case Number: n/a
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